

Message Text

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ACTION NEA-10

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FM AMEMBASSY ABU DHABI
TO USDOC WASHDC
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UNCLAS ABU DHABI 582

COMMERCE FOR CAGNE

E.O. 11652: NA
TAGS: BDIS TC
SUBJ: TRADE COMPLAINT OF MARSHALL EXPORT CORP., P.O. BOX 3006,
SOUTH BEND, INDIANA 46619

1. BRUCE MARSHALL, SALES MANAGER OF SUBJECT FIRM
CONTACTED EMBASSY VIA LETTER REQUESTING ASSISTANCE
IN COLLECTING RECEIVABLES FROM DANAH INTERNATIONAL
IMPORTING CORP. FOR SMALL SHIPMENT OF WATER FILTERS.

2. DANAN CORP. IS LOCALLY INCORPORATED FIRM, PARTNER-
SHIP OF ABDUL HAMID AL-ROMAITHY (50 PERCENT) AND MR.
JARIG A. WIGOMA (50 PERCENT), A U.S. CITIZEN RESIDING
IN BLOOMINGTON, INDIANA (421 E. 19TH ST. APT. 8,
ZIP 47401 TEL: 812-334-3949). FIRM IS CAPITALIZED AT
DIRHAMS 400,000 (ABOUT DOLLA; 100,000), BUT
AUTHORIZED CAPITAL NOT YET FULLY PAID. DANAH IS
REGISTERED WITH LOCAL CHAMBER OF COMMERCE AND HAS
LICENSE ISSUED BY ABU DHABI MUNICIPALITY. AL-ROMAITHY
IS LISTED AS THE COMPANY'S PRESIDENT, WIGLAMA AS
GENERAL MANGER.

2. WHEN COMPLAINT OF MARSHALL EXPORT CORP. WAS BROUGHT
TO AL-ROMAITHY'S ATENTION, HE IMMEDIATELY CLAIMED HE
WAS VICTIM OF FRAUD PERPETRATED BY WIGLAMA. ACCORDING
TO AL-ROMAITHY, WIGLAMA HAS NOT PAID ONE FIL OF DANAH'S
AUTHORIZED CAPITAL, THAT HE TRAVELS FROM US TO EUROPE
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TO MIDDLE EAST AT AL-ROMAITHY'S EXPENSE. GOODS ARE

ORDERED WITHOUT AL-ROMAITHY'S KNOWLEDGE, AUTHORIZATION,
OR CONSENT.

3. FIRM WAS ESTABLISHED IN JUNE, 1975 AND EVER SINCE
LIABILITIES GENERATED BY WIGLAMA HAVE BEEN SUBJECT
TO DISPUTE. DURING WIGLAMA'S LAST VISIT TO ABU DHABI,
AL ROMAITHY HIRED LAWYERS AND ACCOUNTANT TO GO OVER
FIRM'S BOOKS. JUST BEFORE AUDIT COMPLETED WIGLAMA LEFT
TOWN BUT TOOK WITH HIM CORPORATE DOCUMENTS, MOST
IMPORTANTLY FIRM'S TRADING LICENSE AND CHAMBER OF
COMMERCE RETISTRATION.

4. IF REPEAT IF AL-ROMAITHY'S ACCOUNT AN ACCURATE
ONE, EMBASSY FEARS WIGLAMA WILL MISUSE ABU DHABI
DOCUMENTATION TO ESTABLISH BONA FIDES WCIZSUS EXPORTERS
(WE KNOW FOR EXAMPLE HE HAS CONTACTED TEXAS INSTRUMENT
CORP) AND POSSIBLY GENERATE DOZENS OF TRADE COMPLAINTS.
WE HAVE ADVISED AL-ROMAITHY THAT BEST SOLUTION APPEARS
TO BE DISSOLUTION OF DANAH CORP. ACCORDING TO ABU DHABI
LAW (WHATEVER THAT MAY BE) TO ESCAPE FURTHER LIABILITIES.

5. EMBASSY WILL REPLY TO MARSHALL EXPORT CORP. ASKING
THEM TO CONTACT WIGLAMA AT BLOOMINGTON ADDRESS. AT
SAME TIME WE WILL TRY TO CONVINCE AL-ROMAITHY TO
RETURN WATER FILTER SHIPMENT (BOXES REMAIN UNOPENED
TO UNOCCUPIED AND UNFURNISHED DANAH OFFICE). EMBASSY
REQUESTS DOC CONTACT WIGLAMA AND OBTAIN HIS SIDE OF
DISPUTE AND DETERMINE WHAT HIS INTENTIONS ARE. FYI. AL-
ROMAITHY, WHILE NOT AN EXPERIENCED MERCHANT, IS WELL
KNOWN MINISTRY OF LABOUR OFFICIAL, LOCAL SPONSOR FOR
SUPERIOR ENGINEERING (ANOTHER INDIANAN FIRM), WITH SON
STUDYING BUSINESS ADMINISTRATION IN CALIFORNIA. EMBASSY
HOPEFUL THAT WIGLAMA VS. AL-ROMAITHY VS. MARSHALL EXPORT
CORP. CAN BE SOLVED AMICABLY AS POSSIBLE.
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